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EX PARTE OR LATE FILED

March 30, 1998

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Ms. Magalie Roman Salas Secretary Federal Communications Commission 1919 M Street, N.W., Room 222 Washington, D.C. 20554

Re: Ex Parte Presentation - WT Docket No. 97-82

Dear Ms. Salas:

Pursuant to Section 1.1206 of the Commission's Rules, I hereby provide two copies of a letter sent to Chairman William Kennard on March 23, 1998, by a representative of Airadigm Communications, Inc. The attached letter discusses "C" Block restructuring issues in connection with WT Docket 97-82.

If you have any questions about this matter, please call me at 202-457-5292.

Sincerely yours,

Paul C. Besozzi

cc:

George Benson Carl Artman

Ari Fitzgerald, Esquire

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March 23, 1998

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Chairman William E. Kennard
Office of the Chairman
Federal Communications Commission
1919 M Street, NW
Washington, DC 20554

FEDERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

Dear Mr. Chairman:

I am writing to tell you about Airadigm Communications, the predicament of the C-Block companies, and to express my disappointment and frustration at our cancelled meeting.

In your absence, we met with Ari Fitzgerald, of your staff, on Wednesday March 18, 1998. We discussed a number of substantive issues which are summarized in a document which we provided him. I urge you to refer to it in order to understand the needs of the C-Block community.

Mr. Fitzgerald is a very competent member of your staff capable of briefing you on our concerns. However, Carl Artman, executive vice-president of Airadigm Communications, and I flew from Wisconsin to Washington with the sole purpose of meeting with you, the Chairman of the FCC, in order to deliver a first hand view of the challenges besieging operational C-Block companies. Needless to say, we were surprised, disappointed, and angered when we discovered that you cancelled the meeting, and without any prior notice.

Airadigm Communications, a successful bidder in the C and F block auctions, has commercial operations in fifty percent of its licensed markets. Airadigm turned on its first base station on December 19, 1996. We opened our first commercial market in Appleton, Wisconsin on March 17, 1997, thus becoming the first operational C-Block company. While the press and industry focused on the troubles of the C-Block, Airadigm Communications focused on the expedited delivery of a quality, digital wireless communications system. Since then, the American consumer witnessed countless delays and a number of bankruptcies in the C-Block. Airadigm, on the other hand, delivers innovation previously unseen in wireless communications. For example, Airadigm Communications pioneered wireless Centrex for large and medium size businesses and redefined the wireless local loop (see attached press release).

We are the realization of Congress' goals when it wrote the spectrum auction legislation. It intended companies of our size, market location, and innovation to benefit from the mandated set-aside for small businesses. We apply the entrepreneurial spirit the FCC defended and endorsed when it promulgated the C-block regulations.

You have spent a substantial part of your professional life advocating the creation and expansion of opportunities for small businesses in the telecommunications marketplace. Airadigm Communications, a company whose two partners include a small communications company and an Indian tribe, represent that for which you have fought. Yet, when we come to Washington, DC for a scheduled appointment to discuss the beleaguered state of affairs in our portion of the industry, we find that we have been passed on to a staff member who made us wait twenty minutes.

In a way, I am not surprised. The C-Block has been repeatedly penalized with delays and lip service since its commencement. It began with the series of delays before the start of the auction. Once the auction ended, the process became mired in legal showmanship. A glimmer of hope seems to rest upon the horizon. As I look back at the original rules, I cannot see any truly substantive changes that have resulted, except that the FCC has given the companies which should not have been allowed to participate in the auction in he first place, an exit strategy. Meanwhile, companies which attacked the marketplace and delivered innovation have suffered.

At the FCC C-Block forum last summer, we stated our belief that the FCC established rules which everyone knew at the outset. All participants should now live by these rules. The financial community will not act until the regulators have spoken definitively. The actions of the FCC, in reaction to those who insist upon changing the rules for post de facto betterment, have injured companies which want to operate a business. The expeditious pace at which this industry moves outpaces the administrative process by which we are regulated. This has slowed us to a pace not tolerated by the financial community. In the end, if any more C-Block companies fail, it will not be the fault of their business plan. Rather, it will be the result of the incessant delays and apathy displayed by the FCC.

Chairman Kennard, you are the heir to a troubled process. You and I share three fundamental business principles: competition, community, and common sense. I have lived my life by these, and Airadigm, my third company, continues to be a standard-bearer of these guiding principles. It is my hope that you can rise above the cacophony in which you were thrown and see the direction that the FCC needs to take in order to allow the C-Block to flourish. It is my hope that the entrepreneurial C-Block companies will personify your principles. But I must reiterate: the C-Block companies, including Airadigm, will not be able to compete if we do not have a champion in the FCC who will zealously advance innovative and substantive changes to the regulations.

I am still interested in the opportunity to speak with you regarding these issues. However, prior to making any arrangements with your office for a new meeting, I would like to hear from you or a representative of your office so that I know you share our concerns about our predicament.

Thank you in advance for your time. I look forward to hearing from you.

Sincerely,

George Benson

Chairman and Chief Executive Officer Airadigm Communications, Inc.

cc:

Paul Besozzi - Patton Boggs, LLP Ari Fitzgerald - FCC

Attachment

FOR IMMEDIATE RELEASE

Contact: Wendy Daugs BVK/MCDONALD 414-247-2164 daugsw@bvk.com

Jean Pelegrin Airadigm Communications 888-687-2111 or 920-707-7066

EINSTEIN PCS AND WISCONSIN WIRELESS COMMUNICATIONS CREATE WIRELESS BUSINESS COMMUNICATIONS SYSTEM

Lindquist Machine Corporation is First in State to "Go Wireless" with PCS

APPLETON, Wis. (March 10, 1998) - The old saying "out with the old and in with the new" is something the employees at Lindquist Machine Corp. are familiar with these days. The company has just become the first business in Wisconsin, and likely one of the first in the country, to replace its antiquated wireline telephone system with a new, uniquely designed, wireless personal communications service (PCS) phone system. Lindquist's new wireless system was created by Wisconsin Wireless Communications (WWCC) a Midwest telecommunications firm that specializes in voice and data solutions featuring services from Einstein PCS, the Wisconsin-based PCS provider located in Appleton.

"We saw the opportunity to create a completely wireless atmosphere and we knew it was the right thing for our company. Our phone system was very old, had a limited number of lines, and didn't provide us with voicemail, or other features and services we obviously needed," said Fred Luehrs, Lindquist President and COO. "We are a very mobile company and we wanted the ability to go wireless, yet maintain a high quality in our service. By using the Einstein PCS system, WWCC was able to extend our office space from the walls of our buildings to their entire calling area which covers metropolitan areas throughout Wisconsin," Luehrs added.

Personal communications service is the latest wireless telecommunications technology combining telephone service, paging and voicemail features in one wireless handset. The digitally-based PCS system also provides superior voice quality and clarity as well as a safe and secure line that cannot be decoded or intercepted, and business applications found on the desk phone, but are currently unavailable to all other wireless technologies.

"This accomplishment is a big step for us," said Einstein PCS CEO and Chairman, George Benson. "When Einstein PCS was in the conceptual phase, we knew that we would need to distinguish ourselves in order to compete in this marketplace and we believe that our unique business applications are going to do just that," Benson added.

Lindquist Goes Wireless With Einstein PCS Page 2

While Lindquist's new wireless system includes a number of standard business applications including call forwarding, call hold, call waiting, multiple line capability, call transfer, conference calling, speed dialing, automated attendant, and enhanced voicemail, it will also provide some non-traditional applications. Specifically, each phone has the capability to store up to 200 phone numbers in its directory. Since Lindquist's employees will be mobile, the in-phone directory will allow them to virtually carry their rolodex and phone books inside their phone. Each PCS phone number is programmed with it's own Class of Service (COS), allowing/disallowing specific features and calling restrictions. A wireless interface (with an existing system) allows overhead paging in both facilities from anywhere in the Einstein PCS calling area.

Additionally, the Einstein PCS phones operate by using a smart card, or a digitally programmed chip, that can be transferred from one phone to another while maintaining the same phone number and directory programming. The concept behind the smart card ensures users the ability to upgrade software capabilities (applications) without having to replace hardware (telephones). For example, when a personal computer becomes obsolete because new software programs change the way they work, it's time to buy a new PC. But with Einstein's version of PCS, all software is automatically updated. As Einstein adds features to its service, Lindquist will automatically receive them without upgrading. Furthermore, if a phone is damaged or destroyed, the smart card can be transferred to a new phone and will allow the user to maintain the same phone number and programmed directory.

Many of the advanced features offered by Einstein PCS are available because it employs the Global System for Mobile Communications (GSM) technology, the only PCS technology on the market that has not suffered a breach in its security. Einstein is the only PCS provider in Wisconsin to use the GSM technology for its PCS service. Furthermore, GSM is also the most popular digital wireless technology in the world, used by over 70.2 million people in over 100 countries everyday.

Lindquist, which is located in Green Bay and Neenah, Wisconsin, manufactures low-volume machinery and employs roughly 150 individuals. Lindquist plans to offer employees the option of adding a second number at the employees' expense. That way, employees can use the phone for personal calls, with a different ring for each number, and the personal bill will be sent to their homes.

WWCC and Einstein PCS are currently working with several other Wisconsin-based companies to bring them into the wireless generation as well.

NOTE TO EDITORS:

Airadigm Communications, Inc. is a Wisconsin-based provider of Personal Communications Services (PCS). The company became the first C-Block (small business) provider to launch service anywhere in the country in March of 1997 when it provided its Einstein PCS service to Appleton, Wisconsin and the Fox Valley region. Einstein PCS service is now available in Appleton, Green Bay, Oshkosh, Fond du Lac, Madison, Manitowoc, Sheboygan and Wausau. Airadigm holds licenses for a total of 15 markets throughout Wisconsin and northern Iowa. The remainder of Airadigm's markets will be in operation by mid-1998.

Wisconsin Wireless Communications (WWCC) has over 30 years of experience in the telecommunications industry and specializes in providing wireless voice and data solutions to major companies throughout the Midwest. WWCC offers a complete line of wireless products in areas including business continuation, disaster recovery, emergency backup, wireless PBX circuits, and wireless data transmission. The company is headquartered in Little Chute, Wisconsin

Lindquist Machine Corporation provides complete machine building services to a variety of industry leading customers including; windpower, gearbox, construction equipment, pulp and paper machinery, food processing and packaging equipment, machine tool and factory automation. Lindquist Machine Corporation is headquartered in Green Bay, Wisconsin.